Club Benefits Brought to you by





'Together everyone saves more'

April 2017





CLUB BENEFITS	
BROUGHT TO YOU BY	1
UTILITIES: ELECTRICITY & NATURAL GAS	4
INSURANCE	5
OFFICE SUPPLIES AND TECHNOLOGY	6
BUILDING AND MAINTENANCE	7
FOODSERVICE	8
AUTOMOTIVE	9
New and Used Cars	9
AUTOMOTIVE:	10
Tyres	10
TRAVEL:	11
CLUB AND GROUP TRAVEL	11
TRAVEL	12
ACCOMMODATION: CHOICE HOTELS	12
Travel:	
ACCOMMODATION: MILLENNIUM HOTELS AND RESORTS	
TRAVEL:VEHICLE HIRE	
GENERAL CLUB REQUIREMENTS	15
Uniforms	15
GENERAL CLUB REQUIREMENTS	16
MEDICAL SUPPLIES	16

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Introduction to Nice1 Club Benefits

Athletics New Zealand and Nice1 are proud to bring clubs and members a range of discounts and benefits from some of the top companies in their categories in the country. These discounts are obtained through the group buying power of other sporting organizations and clubs within the sporting community in New Zealand. Other sporting communities are adding to the volume helping save everybody more on operational expenses.

Nice1 represents hundreds of clients and hundreds of thousands of members across New Zealand. We have combined a number of simple and transparent offers that will help save Athletics NZ Affiliated clubs money.

We have many other products and services we will be offering over the coming months so this is a taste of what is to come.

This manual provides you with a summary of the current categories, the companies involved and the current offers. Details of these offers and how to take advantage of them can be found in this manual.

And to keep up to date with the weekly or monthly deals from these suppliers and others follow us on *Facebook on @Nice1Athletics or just click the link below.*







Utilities: Electricity & Natural Gas

Your club could save up to 78% on your power account







We work with the main three power companies and will put your power business out for tender to ensure you have the most competitive supply. We do this once a month and on average are tendering over 600 organizations per month adding to our group buying base. The process is simple and the advantages are even better.

Here's the simple steps in our process:

- Complete the online survey and email us a full copy of one of your bills;
- Next time you hear from us we will have an offer for you which will outline the savings we have been able to achieve;
- If you want to proceed with the offer, click the offer link and agree to the offer and we do the rest; and
- The best part of it is that every year we will retender your business to make sure you are getting the best deal in the market.

Completing our survey does not commit you to change so you have nothing to lose!

To take advantage of this offer:

- Complete the online survey by <u>clicking here</u>.
- Email, post or fax a full copy of your bill to.
 - ✓ Power@nice1.co.nz
 - ✓ PO Box 91208, Victoria Street West, Auckland, 1142
 - ✓ Fax 09 302 3332





Insurance

Get a wider cover and save up to 20% on your club insurance bill



Aon is New Zealand's leading insurance broker providing expertise in business, personal and life insurance products and services. AON New Zealand is part of AON Global who is represented in 120 countries with 72,000 staff serving these markets.

In New Zealand, Aon has 76 branches with over 800 staff across the country to meet with you and discuss your requirements and insure your risks. As a broker, Aon works with a range of insurance companies to bring Athletics NZ the best deal with the widest possible cover to insure your risk.

Aon in New Zealand, as globally, is committed to the sporting industry through significant investment with various organizations including Hockey NZ, Athletics NZ, Golf NZ, Yachting NZ, and Rowing NZ, the Chiefs as well as others.

Aon in conjunction with Nice1, have created specialty insurance packages for sports clubs and Athletics NZ. To obtain pricing and take advantage of the widest possible cover with competitive premiums you can:

- Complete the online survey to provide us an overview of your main items of risk and the sums insured you require. To access the online survey <u>click here</u>.
- Please send a copy of your renewal account to one of the following addresses. This will help in making sure we have get you the right cover and we are comparing 'apples for apples'.
 - o insurance@nice1.co.nz
 - o PO Box 91208, Victoria Street West, Auckland, 1142
 - o Fax 09 302 3332
- Once this is done an Aon broker from an office near you will be in contact to arrange
 a time to meet you and present a proposal. For a branch list <u>click here</u> to see who is
 nearest to you.





Office Supplies and Technology



OfficeMax is one of New Zealand's largest one-stop-shop suppliers for office consumables and much more. With 16 branches, 2 distribution centres and over 800 staff, OfficeMax has you covered. OfficeMax provides a full range of solutions for your business, club or entity including:

- *Max Office* for all your stationery requirements.
- *Max Tech* full range of technology from hardware to services.
- *Max Interiors* from a desk, file and chair to full interior design services and installation.
- *Max Clean* delivering a wide range of cleaning, laundry, pest control and waste management products.
- *Max Safety* health and safety products and services including first aid and emergency preparedness kits.

Members receive discounts on the majority of products available online and in store. The percentage discount varies by product and can range from no discount (i.e. postage stamps) to <u>as much as 60% off</u> (i.e. writing instruments / filing systems). If a discounted member price is even lower than a monthly special offer, the OfficeMax system will automatically apply the lower price to your order. To take advantage of the special pricing you can:

- Order online by <u>clicking here</u>. Choose the account and start ordering. Prices shown include all applicable discounts.
- **Visit a store** there are 16 stores across New Zealand. To find a local branch near you <u>click</u> here. Be sure to have the cash account listed below with you.
- Talk to somebody at OfficeMax call 0800 426473. Be sure to have the cash account listed below with you.

This special arrangement is for cash sales only (cash, credit or debit card). All you need to do is quote one of the following cash sale account numbers;

- North Island Clubs 2094862
- · South Island Clubs 2045820

If you would like to open a credit account, email OfficeMax@nice1.co.nz. If you have an account with OfficeMax and would like it linked to this special pricing, email us your account number and the request to do so and we will arrange this for you. Email OfficeMax@nice1.co.nz





Building and Maintenance



Bunnings is one of New Zealand's leading retailer in home improvements and outdoor living products in New Zealand. With annual revenues of \$9.5 billion one could suggest Bunnings have a great buying power to provide customers with the best priced items.

Nice1 have negotiated trade prices for our clients. This is on a cash only basis however if you want an account, email us and we will get one to you.

The discounts range greatly depending on the product you purchase but it is worth shopping at Bunnings!

All you have to do is shop at one of the Bunnings stores and when it comes to pay in cash or online, provide the account number below and discounts across your purchasing will be applied. This of course excludes sales items which are already discounted.

Account Number – 737287 – This is for cash sales so just quote this number at the check-out.

To open an account with the same discounts email Nice1 at bunnings@nice1.co.nz

To find a Bunnings Store near you <u>click here</u>.





Foodservice





Bidvest sells fresh produce, general food requirements and butchery items. Bidvest are able to deliver to you anywhere in New Zealand through 13 branches and employs 180 staff making it the largest food wholesaler in NZ.

Bidvest have a simple business goal to be the leading food supplier to the foodservice/hospitality industry in New Zealand.

Through their business partner programme they offer discounts which are only achievable through the volume of business they deliver. Whether you are an existing Bidvest customer or want to open an account with Bidvest, you can come under our programme and enjoy the true benefits of volume purchasing.

To view the Bidvest Foodservice product catalogue, visit their website at the following link: BidFood Foodservice Product Range.

For further information contact:

Karla Robinson – Sales Support

Email – BidVest@nice1.co.nz

Phone - (07) 823 7979





Automotive:

New and Used Cars



The Giltrap Group is legendary in the motor vehicle industry. An Auckland based company Giltrap Group retail 16 vehicle brands from the McLaren to the Kia. Something to suit everybody's individual or fleet requirements.

Giltrap Group is the largest retailer of motor vehicles in New Zealand as well as being major importers and wholesalers of a range of European Cars.

Giltrap Group offer Nice1 customers fleet discounts on purchases. They also offer a 10% discount on parts and service. And if they don't offer the vehicle brand you want, they will source it for you.

Whether you want a second hand car or a fleet of vehicles you will enjoy the personal attention from Malcolm Davison. He will help you with your enquiry and get you into your next vehicle.

Visit their website and range of luxury vehicle dealerships **here**.

For further information contact Malcolm at Giltrap Group on;

- Malcolm Davison
- Email GiltrapGroup@nice1.co.nz
- Mobile (021) 770334

Giltrap Group represents a wide range of vehicle budgets and options for your business, club or self. These brands include:

Aston Martin, Audi, Bentley, Holden, HSV, Jaguar, Kia, Lamborghini, Land Rover, Lexus, McLaren, Nissan, Porsche, Skoda, Volkswagen, Volvo.





Automotive: Tyres



Beaurepaires is the largest New Zealand owned retailer of all types of tyres as well as car batteries and wheel alignment services. With over 60 stores nationwide, Beaurepaires can service your needs almost anywhere in the country.

To unlock your special pricing **quote Nice1** as your account number when shopping at a store or online. Of course this is a cash sale account and provides you with a range of discounts by quoting Nice1. Members receive a **15% discount on all tyres excluding sale items**.

To find a store click here.

To get a quote online <u>click here</u>. Remember to quote your discount code noted above in the comments field.

To talk to a person at the Beaurepaires call 0800 4 Tyres (489737). The centre is open 8am – 5.30pm Monday to Friday or 8am to 12:30pm Saturday.

Beaurepaires also offers FlyBuy's points so make sure to get these too!





Travel:

Club and Group Travel



HRG New Zealand provides travel management services for Athletics New Zealand, not only at a national head office and elite athlete level but also wherever in New Zealand or the world where your group is looking to compete.

HRG has travel offices in over 120 countries worldwide so we are able to offer you our local service and expertise with global reach and connections worldwide. www.hrgworldwide.com

HRG New Zealand can assist your club with either group or individual travel To access these deals contact;

For Group Travel

HRG will provide a no-obligation quote for your travel requirements.

In the initial instance contact us via email at athleticsnz.quote@tscounties.co.nz and we will have one of experienced consultants call you to discuss your group's requirements.

For Holiday or Leisure Travel

HRG New Zealand is also able to make all your holiday & leisure booking travel arrangements. Take a look at some of the incredible bargains available right now and cruise options in abundance and the HRG website.

Then contact us on 0800 622 000 to take the hassle out of the planning your travel.





Travel

Accommodation: Choice Hotels



Save up to 15% on your next booking!

Stay close to all the action with Choice Sports! With Athletics NZ members can save up to 15% on accommodation when making bookings with Choice Hotels. To take advantage of this great deal click on the <u>Choice Hotels</u> link and use the unique booking code **0076178** to start saving.

Choice Hotels represents the Clarion, Quality, Comfort and Econo Lodge brands along with the Ascend Hotel Collection. Choice Hotels have more than 270 hotels across Australia, New Zealand and Singapore, with more than 11,000 rooms. Going further away? Choice Hotels International, Inc., a publicly listed (NYSE: CHH) company in the United States have more than 6,300 hotels and 500,000 rooms in more than 35 countries and territories. With Choice Hotels, you always have a choice. All hotels are individually owned and operated.

Whether you're making a reservation for the team, individual players, associates, family or friends, remember to use your **booking code 0076178** every time you travel - anyone can use it!

If you book direct with a hotel the rebate will not be valid. Bookings can only be made via:

- 1. Booking online using this link Choice Hotels
- 2. Calling on **0800 907 187**
- 3. Email us at sports@choicehotels.co.nz
- **4.** Or enter your Client ID **0076178** into the Choice Hotels homepage <u>Choicehotels.co.nz</u> search field, circled below:







Travel:

Accommodation: Millennium Hotels and Resorts







20% discount off the best available rate

Millennium Hotels and Resorts can be found in over 60 destinations around the world. With a range of 3-5 star hotels Millennium can cater for most travellers needs. In New Zealand Millennium have 20 hotels and resorts to choose from. As a valued partner, Millennium has extended a special offer to Athletics NZ members of a 20% discount off the best available rate. Also available are group deals, subject to availability, of 10 rooms or more.

Whether you're making a reservation for the team, individual players, associates, family or friends, remember to use your **promo code STAYMCK** every time you travel - anyone can use it!

If you book direct with a hotel the rebate will not be valid. Bookings can only be made via:

- 1. Booking online using this link Millennium Hotels
- 2. Calling on **0800 808 228**
- 3. For General Bookings email us at central.res@millenniumhotles.co.nz
- 4. For Group Bookings email us at Sales.marketing@millenniumhotels.co.nz

Do not forget to use the promo code STAYMCK to receive you discount.





Travel:

Vehicle hire



As a proud partner of Athletics NZ, Hertz are pleased to offer Athletics NZ supporters **15% off** the daily rate for car hire when you quote CDP 2082291 at the time of booking.

To take advantage of this exclusive discount, simply enter your pickup details by clicking here.

For quality service, competitive rates and a modern fleet of vehicles for any occasion; you can trust Hertz with your next journey.

Want to experience a hassle-free and fast track rental service? Join Hertz Gold Plus Rewards – There's no faster way to rent a Hertz car around the world. <u>Click here</u> to learn more about this program and start earning the Rewards you deserve

So, to take advantage of the offer from Hertz, you can do the following;

- Book Online by clicking here
- Call 0800 654 321 and make sure you quote CDP 2082291





General Club Requirements Uniforms



Uniforms are another major cost and we have been able to find a company who can provide us with the sharp pricing at the same time not compromising on the quality. The question you need to ask is whether you want to pay for a brand or a uniform?

Osmosis may not be a recognized 'brand' in the market but they surely are a globally recognized brand in sport, promotions, event engagement and promotional material. With offices in Australia, the United Kingdom and South Africa and manufacturing in China, Osmosis have provided products and services to some of the biggest brands and sporting organizations in the world.

Recently launched in New Zealand, Osmosis has started work with sporting organizations such as Netball NZ and the Auckland Blues. Working with Nice1, Osmosis Sport are offering clubs and organizations the opportunity of sourcing quality uniforms at a cost effective price. Osmosis Sport does not only provide uniforms but can also provide your club with your own promotional equipment such as jackets, caps, key chains, etc.

Osmosis Sport can help you with the usually arduous ordering process by providing you with your own customized ordering portal along with e-commerce capability so your members can order online, anytime.

To see what Osmosis can do for your club visit their website at the following link: <u>Osmosis Advertising</u> or call Paul on 09 950 3800 or email us on <u>uniforms@nice1.co.nz</u> and we will touch base to discuss this further.





General Club Requirements

Medical supplies



Bene Sports Medical is a specialist company providing products to prevent injuries, rehab from an injury and to improve athletic performance.

They offer a one stop shop to sports clubs for emergency equipment, first aid supplies, strapping tapes, performance accessories and more. Their products are great quality, exceptional value and are used by professional athletes both in New Zealand and worldwide. They cover all sporting medical requirements including:

- Tapes
- Hot/Cold Therapy
- Support and Bracing
- Rehabilitation
- Protective Equipment
- Massage and Applications
- Emergency/First Aid
- General Medical
- Grip Enhancers
- Equipment/Bags

Bene Sports medical are the "Official Medical Product Supplier" to Athletics New Zealand and as a part of this relationship are offering all Athletics clubs in New Zealand wholesale pricing across their product range.

If you would like to receive a **wholesale price list**, set up an account, place an order or to find out more about us and our products,

- Email us at sales@benesportsmedical.co.nz
- Call us on 0800 222 232
- Visit our web site and shop online at this link.